# LYNCHBURG CITY COUNCIL Agenda Item Summary

MEETING DATE: November 26, 2002 AGENDA ITEM NO.: 9

CONSENT: X REGULAR: X CLOSED SESSION: (Confidential)

ACTION: INFORMATION:

<u>ITEM TITLE:</u> Industrial Development Authority Request Regarding Refunding of Prior Bonds

#### RECOMMENDATION:

Adopt a Resolution approving the refunding of prior bonds to assist in the financing and the equipping of a commercial dairy.

#### **SUMMARY:**

The Kroger Co. has requested the Industrial Development Authority to issue its industrial development revenue refunding bonds in an amount not to exceed \$1,000,000 to assist in the financing and the equipping of a commercial dairy. Approval of the proposed issuance of the Bonds does not constitute an endorsement of the Bonds to a prospective purchaser of the credit-worthiness of the project, the applicant, or the financial viability of the project.

#### PRIOR ACTION(S):

None

#### **BUDGET IMPACT:**

None

#### CONTACT(S):

William E. Hunt, Jr. 847-1732

#### ATTACHMENT(S):

- † Resolution
- ₱ November 11 Letter/Attachments

REVIEWED BY: lkp

#### RESOLUTION

WHEREAS, the Industrial Development Authority of the City of Lynchburg, Virginia (the "Authority"), has considered the application of The Kroger Co., an Ohio corporation (the "Applicant") for the issuance of the Authority's industrial development revenue refunding bonds in an amount not to exceed \$1,000,000 (the "Bonds") to refund the Authority's outstanding \$1,000,000 Industrial Development Revenue Refunding Bonds (The Kroger Co.), Series 1991, dated as of October 1, 1991 (the "Prior Bonds"), the proceeds of which refunded an earlier issue of bonds, which were used to finance and equip a commercial dairy (the "Project"); and

WHEREAS, the refunding of the Prior Bonds will assist the applicant in maintaining a dairy production facility located at 2801 Fort Avenue in the City of Lynchburg, Virginia; and

WHEREAS, the Authority has requested the City Council (the "Council") of the City of Lynchburg, to approve the issuance of the Bonds to comply with Section 15.2-4906 of the Code of Virginia, as amended (the "Act"); and

WHEREAS, in order to issue the Bonds, it is not necessary to conduct a public hearing under the Internal Revenue Code of 1986, as amended, as a public hearing was properly conducted on August 22, 1991; and

WHEREAS, a copy of the Authority's resolution approving the issuance of the Bonds, adopted on October 31, 2002, subject to terms to be agreed upon, a summary of any comments expressed during consideration of the resolution of the Authority, and a fiscal impact statement required by Section 15.2-4907 of the Act have been filed with the City Council of the City of Lynchburg;

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF LYNCHBURG, VIRGINIA:

- 1. The Council approves the refunding of the Prior Bonds in order to refinance the Project, and approves the issuance of the Bonds by the Authority for the benefit of the Applicant, as required by Section 15.2-4906 of the Act.
- 2. The foregoing approval of the proposed issuance of the Bonds does not constitute an endorsement of the Bonds to a prospective purchaser of the credit-worthiness of the Project or of the Applicant, or the financial viability of the Project. As required by Section 15.2-4909 of the Act, the Bonds shall provide that neither the Commonwealth of Virginia nor the City of Lynchburg, Virginia nor the Authority shall be obligated to pay the Bonds, or the interest thereon, or any other costs incident thereto, except from the revenue and monies pledged therefore, and further, that neither the faith and credit nor the taxing power of the Commonwealth of Virginia, nor the City of Lynchburg, Virginia, nor the Authority shall be pledged thereto.
- 3. This resolution shall take effect immediately upon its adoption.

Adopted:		
Certified:		
	Clerk of Council	
237P		

# INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF LYNCHBURG, VIRGINIA

POST OFFICE BOX 60 LYNCHBURG, VA 24505 TEL (434) 847-1732 FAX (434) 847-2067

November 11, 2002

Honorable Mayor and Members of the Council of the City of Lynchburg c/o Mr. Kim Payne, City Manager P. 0. Box 60 Lynchburg, VA 24505

Re: Industrial Development Authority of the City of Lynchhurg, Virginia, proposed financing for The Kroger Co.

Dear Mr. Mayor and Members of Council:

The Kroger Co. (the "Applicant") has requested the Industrial Development Authority of the City of Lynchburg, Virginia (the "Authority"), issue its industrial development revenue refunding bonds in an amount not to exceed \$1,000,000 ("Bonds") to assist the Applicant in currently refunding the outstanding principal amount of the Authority's \$1,000,000 Industrial Development Revenue Refunding Bonds (The Kroger Co.), Series 1991, dated as of October 1, 1991, the proceeds of which were used to refund the outstanding principal amount of the Authority's \$1,000,000 Industrial Development Revenue Bonds (The Kroger Co. Project), dated as of November 15, 1981, the proceeds of which were used to assist in financing and the equipping of a commercial dairy, located in the City of Lynchburg, Virginia (hereinafter the "Project").

As set forth in the enclosed resolution, the Authority has agreed to issue its Bonds as requested. The Authority has held a meeting on the proposed financing of the Project and has recommended that the City Council approve the issuance of the Bonds as required by Section 147(f) of the Internal Revenue Code of 1986, as amended, and Section 15.2-4906 of the Code of Virginia of 1950, as amended.

Attached hereto is a copy of the Applicant's application for financing and (1) a certificate evidencing the conduct of the meeting and the action taken by the Authority (2) the Fiscal Impact Statement required pursuant to Virginia Code Section 15.2-4907, and (3) the form of resolution suggested by counsel to evidence your approval.

Honorable Mayor and Members of the Council of the City of Lynchburg November 1 I, 2002 Page 2

It is requested that consideration of the proposed Council Resolution be placed on the Council agenda for the meeting scheduled for November 26, 2002. If requested to do so, a representative of the Authority will be present at the meeting.

Respectfully submitted,

Secretary, Industrial Development Authority of the City of Lynchburg, Virginia

ahd

cc: Walter C. Erwin, Esquire City Attorney

> Mr. G. Edward Miller, Director Office of Economic Development

# INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF LYNCHBURG, **VIRGINIA**

# APPLICATION FOR AUTHORITY FINANCING

## Section 1

# Information Concerning Applicant

·
additional information:
additional information:
Mailing Address if Different
from Applicant's
Same as above
elefax No. <u>(5 13) 7624454</u>
y: Retail grocer and food/beverage
s, if any:
1902)
, 
te of incorporation and mailing address of
whose laws it is organized: N/A;
cated: N/A

	f a partnership, give names and residence addresses of all present partners and indicate whether eneral or limited:
I	f applicant is a joint venture or other business entity (other than a corporation or partnership), escribe and give names and residence addresses of all principals:N/A
_	applicant proposes to undertake the facility sought to be financed through a subsidiary orporation, a new corporation, or other entity to be formed by applicant, give details: N/A
to	f applicant intends to lease the facility to some other corporation or entity or if some other entity is otherwise occupy and use the facility, so state and give the full proper name of such entity, its rincipal place of business and if a corporation, the state of incorporation. N/A
	essee's Tax I.D. No.: N/A Section 2
	Information concerning Facility Sought to be Financed
fa h (	Type of facility: (a) industrial; (b) facility for commercial enterprisex; (c) parking acility; (d) pollution control facility; (e) multi-state, regional or national eadquarters or operations center; (f) facility for the residence and care of the aged g) facility for private accredited and non-profit institutions of collegiate education(h) other, if so, describe
I	ndicate whether facility sought to be financed is a (a) new facility; (b) existing facility; or (c) addition to or modification of existing facilityx
p	Type of business or activity to be conducted and purpose of facility sought to be financed. Explain roposed use of facility by applicant and/or others and, if a manufacturing plant, the type of roducts to be manufactured.
_	In November of 1981, the Industrial Development Authority of the City of Lynchburg, VA
	issued its \$1,000,000 Industrial Development Revenue Bonds to finance additional processing
	equipment, production equipment and support equipment to increase the capacity of the
	Westover Dairy by 25%. See Exhibit A for further details.

Westover Dairy, 2801 Fort Avenue, Lynd	chburg, VA 24501; 6.5 acres; 71,000 square feet
General description of proposed facility (de each operation such as manufacturing, stora	escribe type of construction, square footage, amounge, office, etc.):T h e
the outstanding \$1,000,000 Industrial De-	velopment Refunding Revenue Bonds used to finance
the equipment described in Question 3 ab	pove. No new facilities shall be constructed and no
equipment shall be acquired.	
Name and address of architect, if retained:	
N/A	Telephone No()
Give name of present owner(s) of site: T_h	e Kroger Co
	use?Commercial Dairy
employed on a year round basis 107; and (	(c) average annual salary per such employees \$ 32,61
If applicant is not the present owner of the the location and acquisition of a site by or or	site, state what, if anything, has been done concern behalf of the applicant.
State the present zoning classification of Lynchburg:	the site under the Zoning Ordinance of the Cit
	B-5 General Business
Is a zoning change required? YESrequired:	NOx If yes, state the zoning classification
Estimated number of regular employees to completion of facility:	be employed on year round basis after acquisition 107
Average annual salary per such employee: \$	\$ 32,619
If application is approved by the Authority,	when would applicant anticipate issuance of bonds conds is expected to occur on August 1, 2002

# Section 3

# Cost of Facility and Financing

Estimated total cost of proposed facility: <u>refun</u>	ding amount shall equal \$1,000,000	
Maximum amount of financing sought through th	e Authority: \$_1,000,000	
Items of cost to be paid from Authority financing	(i.e., land, building, equipment, legal, etc.):	
_refunding of 1991 Bonds (See SECTION 1, Q	iestion 3 for details on those bonds) and costs of	
issuance, including, without limitation, legal fe	ees, credit enhancements and fees associated with	
host_approval		
If financing is approved, does applicant expect the Authority bonds to be sold by (a) priva placement $\underline{\hspace{1cm}}$ ; or (b) public offering $\underline{\hspace{1cm}}$ .		
If by private placement, has applicant received others with respect to the sale of the bonds? YES	a commitment or other assurance from a bank or S; NO E l a b o r a t e : N / A	
If by public offering, name and address of under-	writer(s) desired:	
Name	Mailing Address	
Thornton Farish Inc.	2511 Fairlane Drive	
(Scott Bamman)		
	Telephone No. (334) 270-8555	
Name and address of bond counsel desired:		
Name	Mailing Address	
Peck, Shaffer & Williams LLP		
	201 E. Fifth Street, Suite 900	
(Abbot A Thayer, Esq./Brad Ruwe, Esq.	201 E. Fifth Street, Suite 900  Cincinnati, Ohio 45202	

## Section

## **Tax Information**

1.	State the current assessed value for real existing improvements thereon.	estate tax purposes of the land comprising the site and
	Land	\$
	Improvements	\$
	TOTAL	<b>\$</b>
2.	Current yearly real property tax on the pro	posed site: \$_23,946
3.	Estimated taxable value of the facility' constructed: \$\N/A	's real property (buildings and improvements) to be
4.	Estimated real property tax per year with improvements) using present City of Lynch	n respect to the facility when completed (buildings and aburg tax rates: \$_23,946
5.	Estimated personal property tax per year v City of Lynchburg tax rates: \$_85,152	with respect to the facility when completed, using present
6.	Estimated merchants' capital tax per year tax rates; \$_Unknown	with respect to the facility when completed, using present
7.	Estimated business license tax per year using present City of Lynchburg license ta	with respect to the facility when completed and in use, x rates: \$
8.	Estimated dollar value per year of goods a other users of the facility: \$_See attached	and services that will be purchased locally by applicant or
	\$	Section 5
	In	ducement
1.	Explain how the requested financing by the or remain in the City of Lynchburg and the	ne Authority will enable or induce applicant to locate in e Commonwealth of Virginia?
	The acquisition of the equipment enable	d The Kroger Co. to increase the capacity nf its
	_ Westover Dairy through the purchase of	additional equipment.
	The refinancing of the 1991 Bonds used	to acquire such equipment will enable The Kroger Co
	to realize interest cost savings, contribut	ing to efficient and cost effective business operations
	and the financial viability of the dairy of	neration

## **EXHIBIT A**

The specific equipment acquired included,

- 9 H.T.ST. System and Piping 9 Silo 50,000 gallon capacity
- 9 Skim Tank (Replacement)
  9 Blow Mold Six (6) wide
  9 Refrigeration Compressor
- Air Compressor

  Glycol Chiller
- 9 Evaporative Condenses & Support9 Cash Wash Line
- 9 Electrical Transformer

In October of 1991, the Industrial Development Authority of the City of Lynchburg, VA issued its \$1,000,000 Industrial Development Refunding Revenue Bonds (The Kroger Co.) to refund the previous issue of bonds.

٠.:

It is understood and agreed by the Applicant, as evidenced by the execution and filing hereof, that Applicant (a) will, upon the filing of this application, pay to the Authority non-refundable fees and advances in the total amount of \$650.00, which includes (i) \$250.00 application fee, (ii) \$150.00 advance against costs of advertisement of public hearing, copying and other incidental costs, and (iii) a \$250.00 advance against the Authority's Counsel fees and, in addition, (b) till pay, when billed, all other costs and expenses of the Authority, including the reasonable fees of its counsel, with respect to this application and any Authority or Lynchburg City Council meetings held in connection therewith.

Applicant also understands and agrees that in the event the Authority approves the application and adopts an inducement resolution and/or enters into an inducement contract with respect thereto and thereafter authorizes the issuance of its bonds or notes to finance a facility on behalf of the Applicant, all costs of the Authority in connection with any such issue, including the reasonable fees of its counsel and hood counsel, will be paid either from the proceeds of the issue or directly by the Applicant or, if such bonds or notes are not issued for any reason, then directly by the Applicant.

The Applicant understands that the approval or disapproval of this application is within the discretion of the Authority and that if approved by the Authority the requested financing will also have to he approved by the City Council of the City of Lynchburg and 8 proper allocation (bond issuing authority) made to the Authority for the issuance of such bonds or notes under the state limit for the lasuance of such bonds or notes as provided in Section 103 of the Internal Revenue Code of 1954, as amended, and the regulations issued thereunder, and as provided by any applicable state legislation, executive order, administrative rules or regulations; that the Authority and/or City Council may require additional financial and other information from the Applicant; that the Authority reserves the right to approve or disapprove bond counsel with respect to each issue; that if this application is approved and Authority bonds or notes are thereafter issued all financing documents shall ho in form and substance satisfactory to the Authority, its counsel and bond counsel for the issue and shall include provision8 satisfactory to the Authority and its counsel with respect to indemnifying the Authority and payment by Applicant to the Authority of an annual payment to be applied to the Authority's general operating and audit expense while such bonds or notes are outstand; ing; and that if the Authority adopts an inducement resolution and/or esters into an Inducement contract with respect to the issuance of bonds or notes on behalf of Applicant and thereafter before the 18suance of its bands or notes determines (1) that any material information furnished the Authority or the City Council by or on behalf of the Applicant is false or misleading, or (2) if after the adoption of such resolution the proposed financing is not thereafter approved by the City Council of the City of Lynchburg or a proper allocation of bond issuing authority is not made, or (3) if approved by the Authority and the City Council and a Proper allocation of bond issuing authority is made. Applicant has not, within the calendar year or other period of time with respect to which the bond issuing authority is made applicable, made all necessary arrangements required of it with respect to the issuance and sale of the bonds or notes and the undertaking of the facility to be financed thereby, or if for any other reason the bonds or notes have not been issued within any such applicable time period, the Authority, in any such event, reserves and shall have the right in its able discretion to. revoke or rescind such inducement resolution and/or inducement contract which the Authority has entered into with the Applicant, after not less than ten (10) days written notice of the Authority's intention So to do, addressed and mailed to the Applicant at its address given in this Application.

Respectfully submitted this | day of September , 20 02.

TITLE: MANAGER OF FINANCE : ASSISTANT.

TREASURER.

#### **CERTIFICATE**

The undersigned Secretary of the Industrial Development Authority of the City of Lynchburg, Virginia (the "Authority") certifies as follows:

- A meeting of the Authority was duly called and held on October 31, 2002 at 8:30 a.m. in 1. the Conference Room of the Office of Economic Development, 2<sup>nd</sup> Floor, City Hall, Church Street, Lynchburg, Virginia, pursuant to proper notice given to each Director of the Authority before such meeting. The meeting was open to the public. The time of the meeting and the place at which the meeting was held provided a reasonable opportunity for persons of differing views to appear and be heard.
- 2. The names of the individuals who appeared and addressed the Authority, along with a summary of their statements is attached as Exhibit A hereto.
- It was not necessary to hold a public hearing required under Section 147(f) of the Internal Revenue Code of 1986, as amended (the "Code"), as provided for under Section 147(f)(2)(D) of the Code.
- Exhibit B is a true, correct and complete copy of a resolution (the "Resolution") adopted at the meeting of the Authority by a majority of the Directors present at the meeting. The Resolution constitutes all formal action taken by the Authority at the meeting relating to matters referred to in the Resolution. The Resolution has not been repealed, revoked, rescinded or amended and is in full force and effect.

Date: October 31 . 2002

[SEAL]

Secretary of the Industrial Development Authority of the City of Lynchburg

Virginia

**Exhibits:** 

A-Summary of Statements B -Inducement Resolution

# SUMMARY OF STATEMENTS MADE AT SPECIAL MEETING OF THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF LYNCHBURG, VIRGINIA ON OCTOBER 31, 2002, WITH RESPECT TO THE APPLICATION OF THE KROGER CO. FOR AUTHORITY FINANCING

The Chairman asked Mr. Craddock to report on The Kroger Co. project. Mr. Craddock reminded the Authority that the Authority has issued its Industrial Development Revenue Bonds in 1981 to finance the purchase of equipment for the Westover Dairy project. The Authority had refunded these bonds in 1991. The Kroger Co. has filed an application with the Authority which requests a refunding of the 1991 bonds to allow the dairy project to realize interest cost savings contributing to efficient and cost effective business operations and the financial viability of the Westover Dairy operation. Mr. Craddock introduced Mr. John J. Reutter, Plant Engineer for The Kroger Co. Mr. Reutter reviewed with the Directors the application for Authority financing. He advised the Directors that the Kroger dairy employed 107 fulltime employees and processed 108,000,000 gallons of milk per month at the Kroger Westover Dairy, which is one of the smallest of the Kroger dairies. Milk from Pennsylvania and New Jersey to Georgia and Tennessee and the states in between is processed at this dairy. Mr. Reutter stated that this dairy was one of the most cost-effective in the Kroger system because of its stable workforce.

Mr. Craddock reminded the Directors that because the bonds being refunding had been issued after a public hearing, that the Internal Revenue Code did not require a public hearing.

The Directors then considered a Resolution of the Authority authorizing the issuance of the bonds not to exceed \$1,000,000 of the Authority Industrial Development Revenue Bonds to refund the prior issue. On motion duly made by Mr. Davenport, seconded by Mr. Gough, the Directors present unanimously adopted the resolution with the following voting:

Aye: Robert E. Clarke

J. Robert Davenport Frank R. Gough William E. Hunt, Jr. Massie G. Ware, Jr. John A. Watts, Jr.

Nay: None

Absent: George P. Ramsey, Jr.

# RESOLUTION OF THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF LYNCHBURG, VIRGINIA AUTHORIZING THE ISSUANCE OF NOT TO EXCEED \$1,000,000 INDUSTRIAL DEVELOPMENT REVENUE REFUNDING BONDS TO REFUND A PRIOR ISSUE OF BONDS, THE PROCEEDS OF WHICH SHALL BE USED TO REFINANCE A COMMERCIAL DAIRY LOCATED IN THE CITY OF LYNCHBURG, VIRGINIA

WHEREAS, the Industrial Development Authority of the City of Lynchburg, Virginia, a political subdivision of the Commonwealth of Virginia (the "Authority"), is empowered by the Industrial Development and Revenue Bond Act, Chapter 49, Title 15.2, Code of Virginia, as amended (the "Act"), to issue its revenue bonds to induce the location of industrial and commercial facilities in Virginia, to promote the commerce, safety, health, welfare, convenience or prosperity of citizens of Virginia and to retire revenue bonds previously issued by the Authority;

WHEREAS, the Authority has received a request from The Kroger Co., an Ohio corporation (the "Company"), requesting that the Authority issue its industrial development revenue refunding bonds to currently refund the outstanding principal amount of the Authority's \$1,000,000 Industrial Development Revenue Refunding Bonds (The Kroger Co.), Series 1991, dated as of October 1, 1991 (the "Prior Bonds"), the proceeds of which were used to currently refund the outstanding principal amount of the Authority's \$1,000,000 Industrial Development Revenue Bonds (The Kroger Co. Project), dated as of November 15, 1981, the proceeds of which were used to assist in financing and the equipping of a commercial dairy (the "Project"), located in the City of Lynchburg, Virginia;

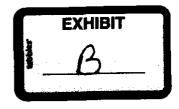
WHEREAS, such assistance will induce the Company to maintain the Project in Virginia and thereby benefit the inhabitants of the City of Lynchburg, Virginia and the Commonwealth of Virginia, either through the increase of their commerce or through the promotion of their safety, health, welfare, convenience or prosperity;

WHEREAS, preliminary plans for the current refunding of the Prior Bonds have been described to the Authority and a public hearing was held on August 22, 1991, as required by applicable provisions of the Internal Revenue Code of 1986, as amended (the "Code") and Section 15.2-4906 (formerly Section 15.1-1378.1 of the Act); and

WHEREAS, the Company has represented that the estimated cost of refunding the Prior Bonds will require an issue of industrial development revenue refunding bonds in the original aggregate principal amount not to exceed \$1,000,000.

NOW, THEREFORE, BE IT RESOLVED BY THE INDUSTRIAL DEVELOPMENT AUTHORITY OF THE CITY OF LYNCHBURG, VIRGINIA:

1. It is hereby found and determined that the refunding of the Prior Bonds to refinance the Project will be in the public interest and will promote the commerce, safety, health, welfare, convenience or prosperity of the Commonwealth of Virginia, the City of Lynchburg, Virginia and their citizens.



- 2. To induce the Company to maintain the Project in the Commonwealth of Virginia, and particularly in the City of Lynchburg, Virginia, the Authority hereby agrees to assist the Company in refunding the Prior Bonds in order to refinance the Project by undertaking the issuance of its industrial development revenue refunding bonds in an amount not to exceed \$1,000,000 upon terms and conditions mutually agreeable to the Authority and the Company. The bonds will be issued pursuant to documents satisfactory to the Authority. The bonds may be issued in one or more series at one time or from time to time.
- 3. It having been represented to the Authority that it is necessary to proceed immediately with the refunding of the Prior Bonds, the Authority hereby agrees that the Company may proceed with plans for the refunding of the Prior Bonds, and take such steps as it may deem appropriate in connection therewith, provided, however, that nothing herein shall be deemed to authorize the Company to obligate the Authority without its consent in each instance to the payment of any moneys or performance of any acts in connection with the refunding of the Prior Bonds. The Authority agrees that the Company may be reimbursed from proceeds of the bonds for all expenditures and costs so incurred by it, provided such expenditures and costs are properly reimbursable under the Act and applicable federal law.
- 4. At the request of the Company, the Authority hereby approves Peck, Shaffer & Williams LLP, Cincinnati, Ohio, as Bond Counsel in connection with the issuance of the bonds.
- 5. All costs and expenses in connection with the issuance of the bonds and the refunding of the Prior Bonds, including the fees and expenses of Bond Counsel and Authority Counsel, shall be paid by the Company or, to the extent permitted by applicable law, from the proceeds of the bonds. If for any reason such bonds are not issued, it is understood that all such expenses shall be paid by the Company and that the Authority shall have no responsibility therefore.
- 6. The Authority hereby recommends that the City Council of the City of Lynchburg, Virginia, approve the issuance of the bonds.
- 7. This resolution shall remain in full force and effect until the next regularly scheduled meeting of the Authority occurring two years after the date of this resolution at which time it shall terminate, unless specifically extended by the Authority.
- 8. No bonds may be issued pursuant to this resolution until such time as the issuance of the bonds has been approved by the City Council of the City of Lynchburg, Virginia.
  - 9. This resolution shall take effect immediately upon its adoption.

## **CERTIFICATE**

The undersigned Secretary of the Industrial Development Authority of the City of Lynchburg,
Virginia (the "Authority") hereby certifies that the foregoing is a true, correct and complete copy of a
resolution adopted by a majority of the Directors of the Authority present and voting at a meeting duly
called and held on October 31, 2002, in accordance with law, and that such resolution has not
been repealed, rescinded or amended but is in full force and effect on the date hereof.

WITNESS the following signature and seal of the Authority this 3lst day of October , 2002. \_\_\_\_\_, 2002.

Secretary of the Industrial Development Authority of the City of Lynchburg, Virginia

Westover Dairy Facility Name 2801 Fort Ave Address Lynchburg. Va 24501 City, State POC Roger Miller (434)528-2583 Phone rmiller7@kroger.com e-mail 1,000,000.00 // // Maximum amount of Financing Sought Estimated taxable value of the Facility's Real property to be constructed in the locality N/A Estimated Real property Tax per year using present tax \$23,946 Estimated Personal property Tax per year using \$85,152 present tax rates Estimated merchants' capital tax per using present tax UNKNOWN rates 6a. Estimated dollar value per year of goods that will be purchased from Virginia companies within the locality \$27,118,000 are a raw milk purchased from Virginia farms but paid to Coop in Tennessee. 6b. Estimated dollar value per year of goods that will be purchased from Non-Virginia companies within the \$6,544,941 locality 6c. Estimated dollar value per year of services that will be purchased from Virginia within the locality 6d. Estimated dollar value per year of services that will be purchased from Non-Virginia within the locality \$3,733,958 Estimated number of regular employee on year round basis \$32,619 8. Average annual salary per employee Required information